



HEALTHSPACE

Modular Solution Overview

Six Step Solution

Whenever you decide on a Healthspace product or service you will always be buying more than a stand-alone item.

We have extended the modular nature of the Scan Modul System distributed by Healthspace in Australasia to provide not just modular storage but a six step solution taking you from chaos to a storage, replenishment and supply solution for your entire facility.

The best thing is there is no need to leap into anything—try our space saving, high-density storage as a first step. We think you'll agree that, when properly used, the storage alone can halve the floor space required.

Moving on from there SMDS Supply, the SMDS

module that enables you to automate your replenishment in all point-of-use locations using the "No-Count" system, is a simple and cost-effective next step.

Patient safety—and, if appropriate, item billing to patients can be dramatically enhanced by the addition of hTrak to capture the use of implants and high-cost items while in procedure.

Next you might like to consider how we can help you optimise your working capital holdings while actually improving patient service levels.

Beyond that opportunities exist to implement software providing the purchasing, inventory and materials management functionality your ERP

almost certainly lacks—while linking seamlessly into your financial system.

Our complete project implementations have shown that the next step—process optimisation—typically reduces clinical staff time spent on replenishment tasks by over 90% so it makes sense to put this next on the list.

Finally Healthspace can link your solution into a set of bespoke final steps:

- True e-commerce—creating orders directly from your scanned data;
- Internal & external logistics optimisation;
- Software providing new CSD, Tender Management and Patient functionalities.

Sydney & Melbourne Offices Launched

Healthspace operates sales offices in both Sydney and Melbourne.

Kevin Page, operating from Melbourne, covers the Victorian, Tasmanian, South Australian, West Australian and New Zealand markets.

Kirk Kikirekov, operating from Sydney, covers New South Wales, ACT, NT and Queensland markets.

Healthspace launched its Scan Modul, SMDS and hTrak range of products and consulting services to great acclaim at the 2005 Hospital Health & Aged

Care exhibition in Melbourne.

General feedback from visitors to the stand was extremely positive—seeing a complete storage and internal supply chain solution offering in the Australasian market for the first time.



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**Space Saving Storage
Cost Saving Solutions**

Healthspace Pty Ltd are specialists in configuring space saving storage solutions for all manner of health service provider environments. We are the only such specialists working in Australasia.

Our modular storage system is sourced from Scan Modul in Denmark, the home of brilliant space-saving and modular design.

Our SMDS “No-Count” material management software provides the most cost-effective and simple solution to replenishing all point-of-use locations in your facility with ease and a minimum of work.

hTrak compliments the general data collection capability by enabling traceability of items to patient for safety and/or billing purposes as well as facilitating immediate replenishment by your suppliers.

We have the capability of providing every part of your solution—from a single trolley to project managing full storage solution implementations

Solution Outcomes @ Goulburn Valley Health, The Alfred

Healthspace, along with Scan Modul, Ithaca SCM and Pacific Commerce, recently completed a major solution implementation at Goulburn Valley Health.

Storage—including Scanmo racking and Scancell trolleys—was installed, along with the SMDS modules Supply, Inventory and Purchasing—including the “No-Count” replenishment system.

Consulting work was undertaken to optimise working capital as well as business process.

Finally—once stock profiling had been completed in full consultation with clinical staff—the order management process was fully automated. Information gathered using the “No-Count” system at point-of-use was translated into orders, aggregated and placed directly with suppliers.

Results from the implementation were as follows:

- Initial one-off savings of 35% in

stock-on-hand requirements at the bedside / in procedure;

- Year-on-year cost savings of 7-10% on all medical consumable & device expenditure;
- 50%+ reduction in storage floor space requirements;
- 90% reduction in the time clinical and medical staff devote to supply tasks – and automation of the entire re-order process from bedside to the supplier and back.

All this—from implementing just over half of the available Healthspace modules.

At The Alfred Hospital’s Radiology Department an hTrak implementation showed even more dramatic results—especially for patient safety.

hTrak provides for automated tracking of implants, expiry dates, batch & lot numbers for enhanced, simplified patient safety outcomes – together with real-time, accurate patient or procedure

costing. Results at The Alfred were:

- Recurrent 100% Return on Investment achieved consisting
 - process improvement;
 - working capital reduction;
 - Schedule Five rebate claims improved by over 40%.
- Dramatic enhancement to patient safety;
- Actual procedure costing data being used in CaseMix/DRG compilations.